



KAREN FAIRTY

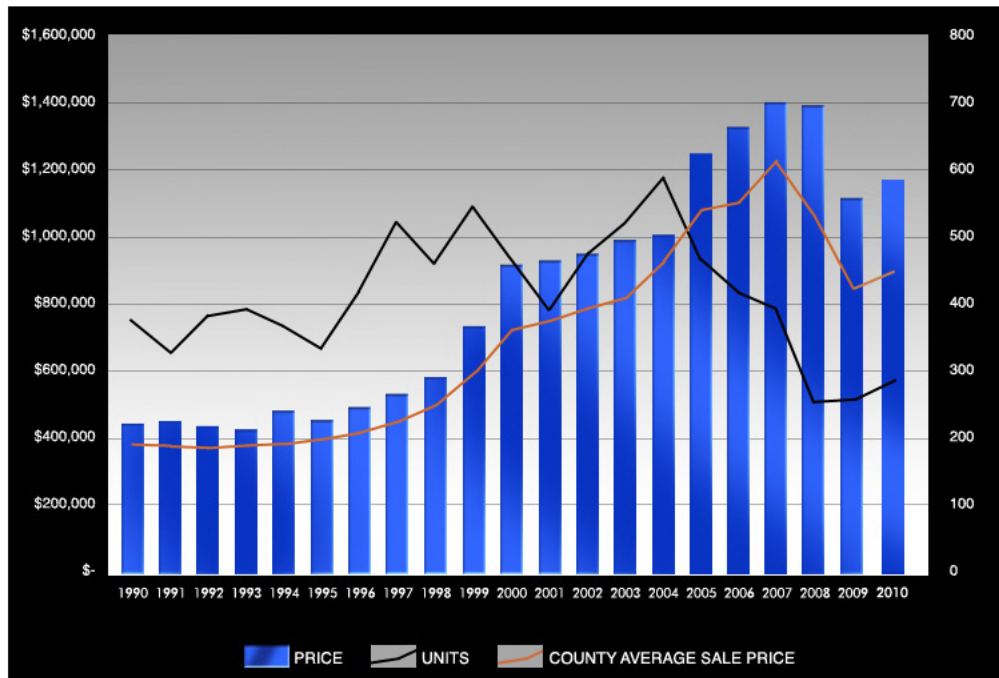
Client satisfaction is part of the deal

**CHRISTIE'S
GREAT ESTATES®**



Novato

SINGLE FAMILY HOMES & CONDO SALES 1990-2010



Year	Price	Units	Marin County Average Sale Price
1990	\$ 289,534	635	\$ 379,581
1991	\$ 288,676	717	\$ 374,980
1992	\$ 277,486	672	\$ 369,669
1993	\$ 293,604	629	\$ 378,097
1994	\$ 267,690	612	\$ 382,817
1995	\$ 283,799	521	\$ 397,069
1996	\$ 292,330	591	\$ 417,324
1997	\$ 303,576	738	\$ 443,135
1998	\$ 345,679	806	\$ 495,093
1999	\$ 363,664	876	\$ 590,821
2000	\$ 441,914	799	\$ 722,780
2001	\$ 510,765	628	\$ 757,523
2002	\$ 549,887	884	\$ 782,829
2003	\$ 567,442	923	\$ 817,961
2004	\$ 667,554	968	\$ 929,103
2005	\$ 772,222	925	\$ 1,078,819
2006	\$ 781,676	750	\$ 1,091,526
2007	\$ 757,815	496	\$ 1,223,678
2008	\$ 598,367	563	\$ 1,075,509
2009	\$ 531,102	610	\$ 853,390
2010	\$ 530,636	572	\$ 903,486

Source: Data gathered from BAREIS. Data deemed to be reliable but not guaranteed.

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